

➤ **Greenland Hong Kong Announced 2018 Interim Results**



- On 30 August 2018, Greenland Hong Kong ( “the Company” ) announced 2018 interim results. For 1H2018, the core net profit of the Company for the period was approximately RMB213 million, representing a year-on-year increase of 267%; Gross profit margin for the period rose to 24% from 21% for the same period last year; Earnings per share for the period increased by 57% to approximately RMB0.11.
- In 1H2018, the Company continued to strive to acquire 8 land parcels with a total GFA of approximately 4.95 million sq.m.. As at the end of June, the Company held a land bank of approximately 20 million sq.m., mainly strategically located in the Pan-Yangtze River Delta and the Pan-Pearl River Delta in 9 provinces and 18 cities, which is sufficient to support its development in the next three to four years.
- The Company continuously developed deeply in prime plots of second- and third-tier cities with rapid economic growth, faster population ingress and large growth potential and will continue to seek high-quality land projects, which enables the Company to achieve good sales performance under the background of constantly upgrading regulatory policies.

## ➤ Sales Performance

The contracted sales of the Company for August 2018 amounted to approximately RMB3.323 billion, representing a sharp increase of approximately 88% compared with August 2017. From January to August 2018, the Company registered a total contracted sales of approximately RMB21.834 billion, with a year-on-year increase of 11% , an increase of approximately RMB2.081 billion and a total contracted GFA of 1,921,364 sq.m., with a 25% year-on-year increase of 382,756 sq.m.. The average selling price (“ASP”) was approximately RMB11,364 per sq.m..

#	Project	GFA Sold (sq.m.)	Contracted ASP (RMB/sq.m.)	Contracted Sales (Jan.~Aug.2018) (RMB mn)	as of total (%)
1	Jiangsu Projects	479,948	14,443	6,932	32%
2	Guangxi Projects	678,256	8,209	5,568	26%
3	Hainan Projects	304,712	11,906	3,628	17%
4	Yunnan Projects	203,429	11,006	2,239	10%
5	Zhejiang Projects	95,314	12,464	1,188	5%
6	Taiyuan Projects	78,558	13,888	1,091	5%
7	Guangdong Projects	27,475	19,217	528	2%
8	Others	53,672	12,297	660	3%
	<b>Total</b>	<b>1,921,364</b>	<b>11,364</b>	<b>21,834</b>	<b>100%</b>

## ➤ Information on Shares

### Stock Information (as of 31 August 2018)

52-week range	Closing Price	Market Cap	No. of Issued Shares (Ordinary shares)
HK\$2.54 - HK\$4.80	HK\$2.62	HK\$7.315 Billion	2.792 Billion

### 【Investor Relations Contacts】 :

**Rain Lei**

Secretary of the Board

Tel: +86 21 6135 2388

Email: [rainlei@greenlandhk.com](mailto:rainlei@greenlandhk.com)

**William Huang**

General Manager

Capital Market Department

Tel: +86 21 6135 2348

Email: [williamhuang@greenlandhk.com](mailto:williamhuang@greenlandhk.com)

**Cindy Liu**

Assistant Controller

Capital Market Department

Tel: +86 21 6135 3727

Email: [cindyliu@greenlandhk.com](mailto:cindyliu@greenlandhk.com)

**Mandy Chen**

Manager

Capital Market Department

Tel: +86 21 6135 2349

Email: [xinjiechen@greenlandhk.com](mailto:xinjiechen@greenlandhk.com)