

➤ Sales Performance

In January 2019, the Company registered a total contracted sales of approximately RMB 1.256 billion and a total contracted GFA of 94,027 sq.m.. The average selling price (“ASP”) was RMB13,358 per sq.m..

#	Project	GFA Sold (sq.m.)	Contracted ASP (RMB/sq.m.)	Contracted Sales (For Jan.2018) (RMB mn)	as of total (%)
1	Jiangsu Projects	20,996	16,194	340	28%
2	Guangxi Projects	28,281	9,724	275	22%
3	Hainan Projects	18,806	14,198	267	21%
4	Yunnan Projects	9,258	16,850	156	12%
5	Zhejiang Projects	9,362	15,381	144	11%
6	Guangdong Projects	5,273	8,155	43	3%
7	Others	2,051	15,115	31	3%
	Total	94,027	13,358	1,256	100%

*All the above figures are unaudited and meant for reference only, and are not intended, nor should be construed, to be an investment advice.

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